



## Food Industry Assistance

*PENNTAP helps Pennsylvania businesses improve their competitiveness by providing a limited amount of free technology assistance and information, on a confidential basis, to help resolve specific technical questions or needs.*

*PENNTAP can help you with questions regarding:*

- food safety
- HACCP
- quality control
- food chemistry
- shelf life
- process improvements
- packaging
- labeling
- sanitation

### Typical Questions

- Our bakery products are staling prematurely. What can we do about it?
- What are the regulations if I want to make and sell beef jerky?
- Our customer is requiring us to have an independent third party audit of our processing facilities. What should we do to prepare?
- We are using 125,000 gallons of water per day in our dairy processing plant. Are there ways that we can reduce that amount?
- Our USDA inspector told us we need to rewrite our HACCP plan. Could you look it over and tell us what you think?
- I've got a great marketing plan for "Grandma's Sweet Relish", but I don't want to make the product. Do you know of any copackers that I could work with?
- How can I pump tomato paste to our mix tank 4 feet away?

### Customer Comments

"Thanks to PENNTAP's food science assistance we were the only supplier to receive a "preferred" status from our major customer during a recent audit."

"PENNTAP was the only one with the knowledge to provide the information I needed to develop a testing program to help our product quality."

"The PENNTAP food industry specialist helped so much by pointing me in the right direction on any issue I asked about."

"I would recommend PENNTAP to any small business. We wanted to get our project going and were able to in half the time."

### What You Can Expect

PENNTAP assistance will be prompt. We will listen to you to make sure we understand your specific question or need. We will then provide assistance through our own expertise and/or looking up information. If it is a question beyond our expertise or scope, we will refer you to other resources. After we provide the assistance, we will send you a brief evaluation survey to determine your satisfaction and the economic impact of our assistance.

### Eligibility Criteria

Any Pennsylvania business is eligible for PENNTAP assistance.

### For Assistance – Contact:

Alan McConnell

[alm4@psu.edu](mailto:alm4@psu.edu)

717-948-6520

Located at Penn State Harrisburg

or

Larry Grunden

[lpg11@psu.edu](mailto:lpg11@psu.edu)

717-948-6523

Located at Penn State Harrisburg